



High Potential Management Development

6 programmes held over 3 years of 5, 2 day manager development workshops over a 6 month period to train and develop potential managers to support the business' rapid growth. The programme won an award from Purchasing and Facilities Management Magazine for its innovative and collaborative approach.

Programme content

Customer presentations
Group activities
Individual analyses

Syndicate activities

Workshop sessions
Practical exercises
Senior management presentations



Middle Management and Team Leader Development

10 programmes of 5 - 2 day manager development workshops over an 18 month period to train and develop team leaders and actual and potential middle managers. The programme was well received by the business and represented a significant commitment which was supported from the top and has seen a positive impact on the work of the participants.

Programme content

In work supported projects with real business payback
Presentation and personal effectiveness practice
Strategic and operational management skills

Performance management

Senior management coaching
Assessment



Manager and Team Leader Development Workshops

An open series of 1 and 2 day workshops specifically designed for you in order to train and develop managers, team leaders and supervisors in order to help them lead and manage their people and to challenge and develop existing approaches to work so that they can make effective use of the skills of their teams. These are typically run in house but can be

Typical Workshop topics

Management and Leadership
Inspirational Leadership
Performance management
Challenging under performance

Managing in organisations

Team development people
Motivating and managing people
Presentation Skills



Personal Coaching

As a busy manager you might have little time to attend training workshops and yet you might need some guidance or reassurance that you are doing the right thing,

DELTA can offer focussed and practical guidance from experienced managers who can help you through that 'sticky problem' or give you some down to earth advice about how handle different challenges.

What's involved?

A structured programme of short, relevant coaching meetings to help you address your problems.

The support is devised with you around your need and Pressures.

Development could be a month, a quarter or longer as suits you

Consider :-

Business impact and personal choice
Business skills and personal skills
Balancing ambition with reality



Bournemouth Borough Council

Senior Management Development

A programme of 2 day manager development workshops over a 4 month period to challenge and develop senior managers to motivate them to maintain and improve upon a high quality OFSTED report and to share learning and to further integrate them into the wider

Programme content

Inspirational Leadership
Customer relationship management
Challenging under performance

Southampton City Primary Care Trust

Supervisory and Team Leader Development

A series of 1 and 2 day workshops spanning around 10 years to train and develop team leaders and supervisors in General Practices in order to help them challenge and develop existing approaches to work so that they can make effective use of the skills of their teams. These are run as open courses with a range of participants from different Practices.

Typical Workshop content

Management and Leadership
Managing in organisations

Team development

Conflict management and assertion
Performance Management